



# COST IDENTIFICATION LIST

## Questions for the Manufacturer

1. **Place of Sale:**            FOB                            Foreign Port or Air Port \_\_\_\_\_  
   Ex Factory                    Factory City \_\_\_\_\_

### 2. Unit Cost

At Place of Sale: \_\_\_\_\_

If the following are not included, enter amount:

- Pre-carriage to Place of Sale
- Retail Packaging
- Export Packaging
- Certification Testing (U/L, ETL, FCC, Child Safety, etc)
- Multiple-Listing Fees
- Product Labeling, hang tags, garment tags, etc
- Master Carton/Package labeling
- Quota Fees
- Manuals, Printed Literature
- Tooling, Moulds, Dies
- Foreign Buying Agent Commissions or Fees

### 3. Pre-Shipment Inspection

### 4. Transportation

- Deliver-To Destination
- Master Carton Dimensions
- Master Carton Weights

If Ocean Shipment:

FOB Ocean Port (if known)

Full Container Load or Less Than Container Load ?

- Floor Load or Palletized
- Container Size (20, 40 or 40HC)
- Security Bolts Required?

If Air Shipment:

FOB Airport (if known)

Number of Pallets

### 5. Customs Duties/Fees

Description of Product, as detailed as possible – include what the product is made of (ie, aluminum, steel, plastic, etc., or a mix of components).